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Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 <Under Japanese GAAP>



May 15, 2025

Company name: Japan Post Holdings Co., Ltd. Stock exchange listing: Tokyo Stock Exchange Code number: 6178 URL: https://www.japanpost.jp/en/

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Scheduled date of Annual General Meeting of Shareholders: June 25, 2025 Scheduled date of filing securities report: June 19, 2025 Scheduled date of commencing dividend payments: June 26, 2025

Trading accounts: Unestablished

Availability of supplementary briefing material on financial results:

Available

Schedule of financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 to March 31, 2025)

(1) Consolidated Results of Operations (% indicates changes from the previous corresponding period.)

| | | | 2 1 | | 1 21 | | |
|-------------------------------------|---------------|-----------------|-------------|---------------------|-------------|--|--|
| | Ordinary inco | Ordinary income | | Net ordinary income | | Net income attributable to Japan Post Holdings | |
| | Million yen | % | Million yen | % | Million yen | % | |
| Fiscal year ended March 31, 2025 | 11,468,368 | (4.3) | 814,596 | 21.9 | 370,564 | 37.9 | |
| Fiscal year ended March 31, 2024 | 11,982,152 | 7.6 | 668,316 | 1.6 | 268,685 | (37.7) | |

(Note) Comprehensive income: Fiscal year ended March 31, 2025: \(\pmu(433,014)\) million [- \%] Fiscal year ended March 31, 2024: \(\pmu1,256,009\) million [- \%]

| | Net income per share | Diluted net income per share | Return on equity | Net ordinary income to total assets | Net ordinary income to ordinary income |
|-------------------------------------|----------------------|------------------------------|------------------|-------------------------------------|--|
| | Yen | Yen | % | % | % |
| Fiscal year ended March 31, 2025 | 119.30 | - | 3.8 | 0.3 | 7.1 |
| Fiscal year ended March 31, 2024 | 80.26 | - | 2.6 | 0.2 | 5.6 |

(Reference) Equity in earnings (losses) of affiliates: Fiscal year ended March 31, 2025: ¥67,309 million Fiscal year ended March 31, 2024: ¥934 million

(Note) Because there was no potential common stock, the amount for diluted net income per share is omitted.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio (Note) | Net assets per share |
|----------------------|--------------|-------------|---------------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of March 31, 2025 | 297,149,653 | 15,289,540 | 3.1 | 3,058.60 |
| As of March 31, 2024 | 298,689,150 | 15,738,530 | 3.4 | 3,202.94 |

(Reference) Equity: As of March 31, 2025: ¥9,089,547 million

As of March 31, 2024: ¥10,265,683 million

(Note) Equity ratio = [(Net assets – Non-controlling interests) / Total assets] x 100

(3) Consolidated Cash Flows

| | Net cash provided by (used in) operating activities | Net cash provided by (used in) investing activities | Net cash provided by (used in) financing activities | Cash and cash equivalents at the end of the fiscal year |
|-------------------------------------|---|---|---|---|
| | Million yen | Million yen | Million yen | Million yen |
| Fiscal year ended March 31, 2025 | 2,794,869 | 4,684,413 | 215,896 | 67,199,263 |
| Fiscal year ended March 31, 2024 | (2,359,045) | (7,718,612) | (606,258) | 59,504,011 |

2. Dividends

| - Bividends | 1 | | | | | | | |
|--|-------------|-----------------|-------------|----------|----------------|----------------|----------------|------------------|
| | | Annual dividend | | | | | Dividend | Dividends on |
| | 1st | 2nd | 3rd | Year-end | Total | dividends paid | 1 2 | net assets ratio |
| | quarter-end | quarter-end | quarter-end | rear-end | Year-end Total | (Annual) | (Consolidated) | (Consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Fiscal year ended March 31, 2024 | - | 25.00 | - | 25.00 | 50.00 | 163,017 | 62.3 | 1.6 |
| Fiscal year ended March 31, 2025 | - | 25.00 | - | 25.00 | 50.00 | 151,785 | 41.9 | 1.6 |
| Fiscal year ending March 31, 2026 (Forecast) | - | 25.00 | - | 25.00 | 50.00 | | 39.1 | |

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2026 (April 1, 2025 to March 31, 2026)

(% indicates changes from the previous corresponding period.)

| | Ordinary in | come | Net ordinary income | | Net income attributable to Japan Post Holdings | | Net income per share |
|-----------------------------------|-------------|-------|---------------------|------|--|-----|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Yen |
| Fiscal year ending March 31, 2026 | 11,260,000 | (1.8) | 1,020,000 | 25.2 | 380,000 | 2.5 | 127.87 |

(Note) Net income attributable to Japan Post Holdings has been calculated based on the ratio of shareholder's equity held by Japan Post Holdings in Japan Post Bank (approx. 49.9%) and Japan Post Insurance (approx. 49.8%), etc. (At the meeting of the Board of Directors held on May 15, 2025, the Company resolved to establish a share disposal trust for the shares of Japan Post Bank. The Company's shareholder's equity ratio in Japan Post Bank has been shown as approximately 49.9% based on the Company's plan to dispose of shares to this trust.)

* Notes:

- (1) Significant changes in the scope of consolidation during the fiscal year under review: No
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
 - (Note) Please refer to 3. Consolidated Financial Statements and Primary Notes (5) Notes to Consolidated Financial Statements (Changes in Accounting Policies) on page 16 of the Attachment for details.
- (3) Total number of shares issued (common stock)
 - 1) Total number of shares issued at the end of the fiscal year (including treasury stock):

As of March 31, 2025: 3,206,240,300 shares As of March 31, 2024: 3,461,049,500 shares

2) Total number of treasury stock at the end of the fiscal year:

As of March 31, 2025: 234,444,440 shares As of March 31, 2024: 255,967,993 shares

3) Average number of shares during the fiscal year:

Fiscal year ended March 31, 2025: 3,106,196,358 shares Fiscal year ended March 31, 2024: 3,347,485,643 shares

(Note) The total number of treasury stock at the end of the fiscal year includes the shares of the Company held by the management board benefit trust of 1,038,800 shares and 1,058,700 shares as of March 31, 2025 and 2024, respectively. The number of treasury stock excluded from the calculation of the average number of shares during the fiscal year includes the shares of the Company held by the management board benefit trust of 1,043,699 shares and 1,078,381 shares for the fiscal year ended March 31, 2025 and 2024, respectively.

(Summary of non-consolidated financial results)

1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 to March 31, 2025)

(1) Non-consolidated Results of Operations (% indicates changes from the previous corresponding period.)

| \ <u></u> | | | | | | | 1 01 | |
|-------------------------------------|--------------|--------|---------------|--------|--------------|--------|-------------|--------|
| | Operating in | come | Net operating | income | Net ordinary | income | Net incor | ne |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Fiscal year ended March 31, 2025 | 207,244 | (5.6) | 139,262 | (4.3) | 144,507 | (11.2) | 311,476 | 97.1 |
| Fiscal year ended March 31, 2024 | 219,644 | (14.7) | 145,502 | (19.5) | 162,776 | (18.2) | 158,023 | (46.2) |

| | Net income per share | Diluted net income per share |
|-------------------------------------|----------------------|------------------------------|
| | Yen | Yen |
| Fiscal year ended March 31, 2025 | 100.28 | - |
| Fiscal year ended March 31, 2024 | 47.21 | - |

(Note) Because there was no potential common stock, the amount for diluted net income per share is omitted.

(2) Non-consolidated Financial Position

| | Total assets | Net assets | Equity ratio (Note) | Net assets per share |
|----------------------|--------------|-------------|---------------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of March 31, 2025 | 5,782,271 | 4,964,502 | 85.9 | 1,670.54 |
| As of March 31, 2024 | 5,300,393 | 5,163,805 | 97.4 | 1,611.13 |

(Reference) Equity: As of March 31, 2025: ¥4,964,502 million

As of March 31, 2024: ¥5,163,805 million

(Note) Equity ratio = (Net assets / Total assets) x 100

* Explanation on appropriate use of financial results forecast and other specific matters

Forecasts and other forward-looking statements presented in this document are based on information that the Company is aware of at present and certain assumptions that the Company has deemed reasonable, and the Company provides no assurance that the forecasts will be achieved or with respect to any other forward-looking statements. The actual future results may vary considerably depending upon various factors, such as changes in monetary policy and economic fluctuation in Japan and overseas, changes in the competitive environment, the occurrence of large-scale disasters, etc. and changes in laws and regulations. The Company disclaims any responsibility to update any forward-looking statements contained herein to the extent permitted by law or stock exchange rule. Please refer to 1. Overview of Results of Operations, etc. (1) Results of Operations (Consolidated financial results forecast for the fiscal year ending March 31, 2026) on page 5 of the Attachment for the assumptions on which the financial results forecasts have been based, and precautions, etc. regarding their use.

^{*} This summary of consolidated financial results is outside the scope of audit procedures by Certified Public Accountants or Audit Firm.

[Attachment]

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Supplementary Briefing Material:

Materials for Consolidated Financial Results for the Fiscal Year Ended March 31, 2025

1. Overview of Results of Operations, etc.

(1) Results of Operations

Financial results by segment are as follows.

(Postal and Domestic Logistics Business Segment)

In the postal and domestic logistics business, Japan Post Co., Ltd. ("Japan Post Co.") strove to streamline operations through measures such as DX promotion and revisions to products and services, in addition to working to expand revenue from parcels, including through measures to enable customers to send and receive parcels more conveniently, stronger sales systems and sales capabilities, and stronger collaboration with Rakuten Group, Inc. and other companies.

To address the so-called "2024 problem," we reviewed our transportation operations, including the introduction of relay transportation, as well as entering into a business alliance agreement with the Seino Group in May 2024 and working to improve transportation efficiency through the joint operation of trunk transport routes.

Additionally, in April 2025, we executed a successful tender offer for the shares of Tonami Holdings Co., Ltd., as part of a joint consortium composed of a representative of its founding family, its senior management, and Japan Post Co., and it became a consolidated subsidiary of Japan Post Co. Japan Post Co. aims to enhance added value through collaboration with Tonami Holdings, which boasts strong trunk line transportation capabilities.

In the postal business, we implemented revisions to postal rates in October 2024.

We have become aware of cases where delivery operations were conducted without carrying out the roll-call operations stipulated in laws and regulations. We disclosed this issue in March 2025 and launched an investigation into the status of roll-call operations at post offices across Japan. In April 2025, we announced the results of this investigation and measures to prevent recurrence. In addition, we received an order from the Ministry of Internal Affairs and Communications to report on measures to prevent recurrence and the assurance of universal services. We are also subject to a special audit by the Ministry of Land, Infrastructure, Transport and Tourism, based on the Motor Truck Transportation Business Act.

As a result of these initiatives, in the postal and domestic logistics business for the fiscal year ended March 31, 2025, ordinary income amounted to \(\frac{42}{,088,481}\) million (up \(\frac{4}{107,972}\) million year-on-year), mainly due to an increase in the volume of Yu-Packet and Yu-Mail handled, as well as an increase in postal income from the revision of postal rates, despite a decline in the volume of mail handled. Notwithstanding continued cost control initiatives and other measures, operating expenses increased, mainly due to the impact of a rise in personnel expenses and collection, transport and delivery outsourcing expenses, and we recorded a net ordinary loss of \(\frac{4}{32,220}\) million (compared to net ordinary loss of \(\frac{4}{65,184}\) million in the previous fiscal year*). In addition, operating income amounted to \(\frac{4}{2},080,881\) million (up \(\frac{4}{105,310}\) million year-on-year) and the net operating loss amounted to \(\frac{4}{38,377}\) million (compared to net operating loss of \(\frac{4}{68,838}\) million in the previous fiscal year*) in the postal and domestic logistics business of Japan Post Co. for the fiscal year ended March 31, 2025.

(Post Office Business Segment)

In the post office business, Japan Post Co. strove to strengthen its earning power, enhance the value and attractiveness of post offices, and improve service quality to grow into a business that will be chosen by customers.

Specifically, we expanded the number of post offices trialing the suspension of counter services during the middle of the day to around 1,400, as part of our efforts to implement more flexible post office counter operating hours based on the characteristics of each local community. Additionally, we assigned "consulting partners" to post offices to support and train counter staff in sales, aiming to develop human resources who can build positive relationships of trust with customers.

We have also worked on providing administrative services on consignment to local governments, strengthening collaboration with regional financial institutions, and integrating the operations of post office counters and station ticket counters.

In addition, we have started deploying new tablet PCs aimed at improving customer convenience through the digitization of various procedures, as well as transforming working styles. We are also promoting the reform of counter operations through measures such as the progressive introduction of systems that allow for the paperless processing of new applications for Japan Post Insurance products, as well as maintenance and payments.

As a result of these initiatives, in the post office business for the fiscal year ended March 31, 2025, ordinary income amounted to \(\frac{\pmathbf{4}}{1}\),010,197 million (down \(\frac{\pmathbf{4}}{17}\),695 million year-on-year*) due to a continuing decline in banking commissions and insurance commissions. Net ordinary income amounted to \(\frac{\pmathbf{2}}{24}\),155 million (down \(\frac{\pmathbf{2}}{24}\),913 million year-on-year*), with an increase in ordinary expenses due to higher general and administrative expenses, despite a decrease in personnel expenses. In addition, operating income amounted to \(\frac{\pmathbf{4}}{1}\),008,728 million (down \(\frac{\pmathbf{4}}{18}\),193 million year-on-year) and net operating income amounted to \(\frac{\pmathbf{2}}{23}\),194 million (down \(\frac{\pmathbf{4}}{25}\),359 million year-on-year) in the post office business of Japan Post Co. for the fiscal year ended March 31, 2025.

(International Logistics Business Segment)

In the international logistics business, we implemented measures to improve profitability in Australia through Toll Holdings Pty Limited, a consolidated subsidiary of Japan Post Co. We also strove to expand revenue within Asia by developing businesses focused on specific countries and industries forecast to grow, as well as continuing cost reduction measures.

As a result of these initiatives, in the international logistics business for the fiscal year ended March 31, 2025, ordinary income amounted to \(\frac{4}512,847\) million (up \(\frac{4}62,824\) million year-on-year), due to an increase in volume handled in the Global Forwarding business. Although ordinary expenses increased due to an increase in expenses from the Global Forwarding business commensurate with the rise in income, net ordinary income amounted to \(\frac{4}4,699\) million (up \(\frac{4}2,985\) million year-on-year). Operating income in the international logistics business of Japan Post Co. amounted to \(\frac{4}511,729\) million (up \(\frac{4}62,915\) million year-on-year) and net operating income (EBIT) in the international logistics business of Japan Post Co. amounted to \(\frac{4}13,365\) million (up \(\frac{4}3,783\) million year-on-year) for the fiscal year ended March 31, 2025.

(Real Estate Business Segment)

In the real estate business, through Japan Post Co. and Japan Post Real Estate Co., Ltd., we proceeded to focus on the development of Group-owned real estate, such as JP Tower (commercial facility name: KITTE Marunouchi), as well as office buildings, commercial facilities, leasing and sale of residences, aged care facilities, etc. July 2024 marked the grand opening of KITTE Osaka inside JP Tower Osaka, and we are working to strengthen and expand the business, including the completion of residences for lease and aged care facilities.

For revenue-generating properties outside the Group, we have decided to name the property under development, scheduled for completion in March 2026, as "The Landmark Nagoya Sakae." We also acquired residences for lease based on our assessment of the market by purpose and area.

As a result of these initiatives, in the real estate business for the fiscal year ended March 31, 2025, ordinary income amounted to \\ \xi 81,670\text{ million (down \xi 19,204 million year-on-year*), despite an increase in income from

leasing, due to a decrease in operating income from property sales, with the delivery of residences for sale concentrated in the previous fiscal year. Ordinary expenses decreased due to lower cost of sales in line with the decrease in operating income from property sales, and net ordinary income amounted to \(\frac{\pmathbf{\frac{4}}}{12,366}\) million (down \(\frac{\pmathbf{\frac{4}}}{8,660}\) million (down \(\frac{\pmathbf{\frac{4}}}{23,801}\) million (million year-on-year) and net operating income in the real estate business of Japan Post Co. amounted to \(\frac{\pmathbf{\frac{4}}}{15,139}\) million (down \(\frac{\pmathbf{\frac{4}}}{9,483}\) million year-on-year) for the fiscal year ended March 31, 2025.

(Banking Business Segment)

In the banking business, at Japan Post Bank Co., Ltd. ("Japan Post Bank"), we pursued our three business strategies utilizing Japan Post Bank's unique strengths – the "retail business," the "market business," and the " Σ business" (a corporate business for creating futures for societies and local communities through investment) – and worked to strengthen the management base to support these strategies, as indicated in the revised Medium-term Management Plan "JP Vision 2025+" (fiscal year ended March 31, 2025 through fiscal year ending March 31, 2026) announced in May 2024.

As a result of these initiatives, in the banking business for the fiscal year ended March 31, 2025, ordinary income amounted to \(\frac{\pmathbf{x}}{2},521,896\) million (down \(\frac{\pmathbf{x}}{129,790}\) million year-on-year), with lower extraordinary income due to a decrease in gain on sales from risk adjustment operations for shares, despite an increase in revenue from private equity funds, as well as an increase in income from foreign bond investment trusts and an increase in net interest income, due mainly to higher interest for Japanese government bonds and deposits with the Bank of Japan. Ordinary expenses saw a decline due to lower general and administrative expenses associated with a decrease in personnel expenses and the reduction of various costs, and net ordinary income amounted to \(\frac{\pmathbf{x}}{\pmathbf{x}}584,377\) million (up \(\frac{\pmathbf{x}}{\pmathbf{x}}8,338\) million year-on-year).

(Life Insurance Business Segment)

In the life insurance business, Japan Post Insurance Co., Ltd. ("Japan Post Insurance") initiatives aimed at retaining and expanding its customer base through connections across different life stages and generations, as well as being a "strong company" capable of sustainable growth, to fulfill its social mission to "remain trusted and selected by customers, thereby protecting their lives by providing life insurance products."

As a result of these initiatives, in the life insurance business for the fiscal year ended March 31, 2025, ordinary income amounted to \(\frac{4}{6}\),164,966 million (down \(\frac{4}{5}\)79,260 million year-on-year), while net ordinary income amounted to \(\frac{4}{16}\),813 million (up \(\frac{4}{8}\),898 million year-on-year). This was mainly due to an improvement in the positive spread associated with an upturn in the investment environment, despite the impact of a decrease in policies in force and a rise in short-term expenses associated with an increase in new policies (increase in contributions for standard policy reserve in the first year of new policies).

* The "real estate business" has been established as a new reportable segment beginning from the fiscal year ended March 31, 2025. The businesses conducted by Japan Post Co., Ltd. ("Japan Post Co."), previously classified into the "postal and domestic logistics business" and the "post office business," have been reclassified into the "postal and domestic logistics business," the "post office business," and the "real estate business." The businesses conducted by Japan Post Real Estate Co., Ltd., Japan Post Building Management Co., Ltd., and Japan Post Properties Co., Ltd. have been reclassified from "other business" to the "real estate business." Year-on-year differences have been stated based on the figures after this change in classification method. Figures for Japan Post Co. for the previous fiscal year have been reclassified based on the new segment classifications.

(Consolidated financial results forecast for the fiscal year ending March 31, 2026)

With regard to the consolidated financial results forecast for the fiscal year ending March 31, 2026, ordinary income of ¥11,260,000 million, net ordinary income of ¥1,020,000 million and net income attributable to Japan Post Holdings of ¥380,000 million (an increase of ¥9,435 million compared to the fiscal year ended March 31, 2025) are anticipated. This increase is due to higher forecast net income for Japan Post Co., Japan Post Bank, and Japan Post Insurance, despite the impact of the decrease in Japan Post Holdings' equity interest in Japan Post Bank (from 61.5% to 49.9%).

This forecast incorporates equity in earnings of affiliates (ordinary income) of ¥51,000 million* due to the application of the equity method for Aflac Incorporated.

* This amount of equity in earnings of affiliates has been independently calculated by the Company from the financial results and dividends already announced by Aflac Incorporated, the corresponding value of equity and goodwill recognized by the Company, and foreign exchange rates. It has not been confirmed with Aflac Incorporated.

The forecast of segment profit by segment (net ordinary income for each segment) is as follows:

| Postal and domestic logistics business | ¥37,000 million |
|--|------------------|
| Post office business | ¥5,000 million |
| International logistics business | ¥2,000 million |
| • Real estate business | ¥13,000 million |
| Banking business | ¥680,000 million |
| • Life insurance business | ¥240,000 million |

In addition, net income forecasts at the principal subsidiaries are as follows.

At Japan Post Co. (consolidated), net income attributable to Japan Post Co. is forecast at \(\frac{\pmathbf{4}}{4}6,000\) million (up \(\frac{\pmathbf{5}}{5}0,200\) million year-on-year), with an increase in profit in the postal and domestic logistics business due mainly to the revision of postal rates in October 2024, despite a decline in profit in the post office business due mainly to the decline in banking commissions and insurance commissions.

At Japan Post Bank (consolidated), net income attributable to Japan Post Bank is forecast at ¥470,000 million (up ¥55,675 million year-on-year), primarily due to an expected increase in income from new investments in Japanese government bonds associated with the rise in domestic interest rates, despite an expected decrease in the gain on sales from risk adjustment operations for shares (operations to sell shares for the purpose of controlling the risk of shares as risk assets) and an expected increase in general and administrative expenses.

At Japan Post Insurance (consolidated), net income attributable to Japan Post Insurance is forecast at \\$136,000 million (up \\$12,527 million year-on-year), mainly due to an increase in the positive spread and a decrease in the contributions for standard policy reserve.

(2) Financial Position

1) Condition of assets, liabilities and net assets

Consolidated total assets were \(\frac{\pma}{2}\)297,149,653 million, down \(\frac{\pma}{1}\),539,496 million from the end of the previous fiscal year.

Major factors include an increase in cash and due from banks of \(\frac{\pmathbf{\frac{4}}}{7.614,772}\) million, an increase in other assets of \(\frac{\pmathbf{\frac{4}}}{505,038}\) million, and an increase in deferred tax assets of \(\frac{\pmathbf{4}}{476,930}\) million, as well as a decrease in loans of \(\frac{\pmathbf{4}}{4,545,660}\) million, a decrease in securities of \(\frac{\pmathbf{4}}{3,805,677}\) million, and a decrease in receivables under resale agreements of \(\frac{\pmathbf{4}}{1,721,362}\) million.

Consolidated total liabilities were \(\frac{\pma}{2}\)860,113 million, down \(\frac{\pma}{1}\),090,506 million from the end of the previous fiscal year.

Major factors include an increase in payables under repurchase agreements of \$\frac{4}{3},554,335\$ million, an increase in borrowed money of \$\frac{4}{6}79,425\$ million, and an increase in bonds of \$\frac{4}{1}24,300\$ million, as well as a decrease in deposits of \$\frac{4}{2},735,472\$ million, a decrease in policy reserves of \$\frac{4}{1},747,260\$ million and a decrease in other liabilities \$\frac{4}{4}49,264\$ million.

Consolidated total net assets were \(\frac{\pmathbf{\text{\tinit}}\text{\texi}\text{\text{\text{\text{\text{\text{\text{\texi}\text{\tex{\text{\texi}\text{\text{\text{\texict{\text{\texi}\tint{\text{\texitex{\texi{\texi}\tiliex{\texit{\texi}\tiliex{\text{\texi{\te

Major factors include an increase in non-controlling interests of ¥727,145 million and an increase in net deferred gains (losses) on hedges of ¥206,158 million, as well as a decrease in net unrealized gains (losses) on available-for-sale securities of ¥776,705 million and a decrease in retained earnings of ¥613,705 million.

2) Cash flows

Cash and cash equivalents at the end of the current fiscal year were \(\frac{4}{5},199,263\) million, up \(\frac{4}{7},695,252\) million from the beginning of the current fiscal year.

(Cash flows from operating activities)

Net cash provided by operating activities amounted to \(\frac{\pmathbf{\text{\frac{\pmathbf{\text{\generation}}}}{2,794,869}}\) million (compared to \(\frac{\pmathbf{\text{\frac{\pmathbf{\text{\generation}}}}{2,359,045}}{2,359,045}) million used in the previous fiscal year), as a result of investment and procurement of funds in the banking business, along with income from insurance premiums and payment of insurance claims, etc. in the life insurance business.

(Cash flows from investing activities)

Net cash provided by investing activities amounted to \(\frac{\pmathbf{\pma

(Cash flows from financing activities)

(3) Basic Policy on Profit Distribution and Dividends for the Current Fiscal Year and Next Fiscal Year

The Company considers returning profits to shareholders to be an important management measure and sets out its basic policy to continuously provide a stable return to shareholders in accordance with the results of operations.

With regard to dividends from retained earnings, the Company aims to provide stable returns to shareholders while maintaining required internal reserves and paying attention to capital efficiency. Accordingly, the Company aims to sustain a stable dividend per share, while maintaining an annual dividend per share of roughly \pm 50 until the fiscal year ending March 31, 2026.

The decision-making body concerning dividends from retained earnings is set to be the Board of Directors as per the provisions of the Articles of Incorporation in order to ensure flexible management operations. In addition, it is stipulated that dividends from retained earnings are to be paid with March 31 and September 30 of each year as record dates.

With regard to dividends for the fiscal year ended March 31, 2025, based on a comprehensive judgment of the consolidated financial results and other factors, the annual dividend on common stock will be ¥50 per share (including an interim dividend of ¥25 per share).

The annual dividend is scheduled to be ¥50 per share (including an interim dividend of ¥25 per share) for the next fiscal year ending March 31, 2026, taking into consideration the consolidated financial results forecast, stability of dividends and other factors.

Internal reserves will be utilized mainly for investments to capture growth opportunities and capital policies with awareness of capital efficiency, aiming at the enhancement of corporate value.

In accordance with Article 11 of the Act on Japan Post Holdings Co., Ltd., payment of dividends from retained earnings or other appropriation of retained earnings (excluding disposition of loss) of the Company shall not be effective without the approval of the Minister for Internal Affairs and Communications.

2. Basic Approach Concerning Selection of Accounting Standards

The Group prepares the consolidated financial statements based on Japanese GAAP. It will consider its approach to the future adoption of the International Financial Reporting Standards (IFRS) in consideration of factors such as trends in accounting standards in Japan and overseas.

3. Consolidated Financial Statements and Primary Notes

(1) Consolidated Balance Sheets

| | As of March 31, 2024 | As of March 31, 2025 |
|-------------------------------------|----------------------|----------------------|
| Assets | | |
| Cash and due from banks | 59,507,482 | 67,122,254 |
| Call loans | 2,050,000 | 2,165,000 |
| Receivables under resale agreements | 10,789,814 | 9,068,452 |
| Monetary claims bought | 540,998 | 616,954 |
| Trading account securities | 54 | 224 |
| Money held in trust | 12,435,001 | 12,182,003 |
| Securities | 194,744,045 | 190,938,367 |
| Loans | 10,129,707 | 5,584,046 |
| Foreign exchanges | 181,332 | 134,261 |
| Other assets | 4,004,648 | 4,509,687 |
| Tangible fixed assets | 3,233,511 | 3,259,079 |
| Buildings | 1,182,803 | 1,138,829 |
| Land | 1,721,953 | 1,732,855 |
| Construction in progress | 27,779 | 41,638 |
| Other tangible fixed assets | 300,975 | 345,756 |
| Intangible assets | 298,528 | 323,802 |
| Software | 275,093 | 301,693 |
| Goodwill | 4,947 | 2,968 |
| Other intangible assets | 18,487 | 19,140 |
| Asset for retirement benefits | 74,670 | 69,047 |
| Deferred tax assets | 704,972 | 1,181,903 |
| Reserve for possible loan losses | (4,841) | (4,657) |
| Allowance for investment losses | (775) | (775) |
| Total assets | 298,689,150 | 297,149,653 |

| | As of March 31, 2024 | As of March 31, 2025 |
|--|----------------------|----------------------|
| Liabilities | | |
| Deposits | 190,873,061 | 188,137,589 |
| Payables under repurchase agreements | 27,947,626 | 31,501,961 |
| Policy reserves and others | 51,988,334 | 50,165,652 |
| Reserve for outstanding claims | 373,913 | 314,993 |
| Policy reserves | 50,512,792 | 48,765,531 |
| Reserve for policyholder dividends | 1,101,628 | 1,085,126 |
| Payables under securities lending transactions | 2,373,799 | 2,004,678 |
| Borrowed money | 2,153,409 | 2,832,835 |
| Foreign exchanges | 1,273 | 924 |
| Bonds | 461,000 | 585,300 |
| Other liabilities | 4,021,478 | 3,572,214 |
| Reserve for bonuses | 122,758 | 126,933 |
| Reserve for management bonuses | 1,152 | 1,865 |
| Liability for retirement benefits | 2,054,217 | 2,030,847 |
| Reserve for employee stock ownership plan trust | 510 | 414 |
| Reserve for management board benefit trust | 1,432 | 1,957 |
| Reserve for reimbursement of deposits | 50,950 | 42,534 |
| Reserve under the special laws | 873,799 | 829,930 |
| Reserve for price fluctuations | 873,799 | 829,930 |
| Deferred tax liabilities | 25,815 | 24,474 |
| Total liabilities | 282,950,619 | 281,860,113 |
| Net assets | | |
| Capital stock | 3,500,000 | 3,500,000 |
| Retained earnings | 6,202,500 | 5,588,795 |
| Treasury stock | (301,230) | (351,225) |
| Total shareholders' equity | 9,401,270 | 8,737,569 |
| Net unrealized gains (losses) on available-for-sale securities | 1,592,142 | 815,436 |
| Net deferred gains (losses) on hedges | (773,227) | (567,068) |
| Foreign currency translation adjustments | (75,843) | (48,225) |
| Effect of changes in discount rate assumptions | 19,215 | 87,892 |
| Accumulated adjustments for retirement benefits | 102,126 | 63,942 |
| Total accumulated other comprehensive income | 864,413 | 351,977 |
| Non-controlling interests | 5,472,847 | 6,199,993 |
| Total net assets | 15,738,530 | 15,289,540 |
| Total liabilities and net assets | 298,689,150 | 297,149,653 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
|--|-------------------------------------|-------------------------------------|
| Ordinary income | 11,982,152 | 11,468,368 |
| Postal business income | 2,389,527 | 2,556,255 |
| Banking business income | 2,648,693 | 2,520,180 |
| Life insurance business income | 6,744,165 | 6,161,134 |
| Other ordinary income | 199,767 | 230,797 |
| Ordinary expenses | 11,313,835 | 10,653,771 |
| Operating expenses | 8,276,204 | 7,830,940 |
| Personnel expenses | 2,416,440 | 2,437,902 |
| Depreciation and amortization | 242,690 | 257,445 |
| Other ordinary expenses | 378,500 | 127,482 |
| Net ordinary income | 668,316 | 814,596 |
| Extraordinary gains | 28,382 | 53,067 |
| Gains on sale of fixed assets | 3,319 | 6,829 |
| Gains on negative goodwill | - | 481 |
| Reversal of reserve under the special laws | 16,161 | 43,869 |
| Reversal of reserve for price fluctuations | 16,161 | 43,869 |
| Compensation for transfer | 1,612 | 763 |
| Reversal of losses on transfer of business | 2,525 | 802 |
| Insurance claim income | 2,243 | - |
| Other extraordinary gains | 2,520 | 322 |
| Extraordinary losses | 11,770 | 7,795 |
| Losses on sale and disposal of fixed assets | 6,400 | 3,481 |
| Losses on impairment of fixed assets | 2,837 | 2,043 |
| Losses on business restructuring | 1,664 | - |
| Other extraordinary losses | 868 | 2,270 |
| Provision for reserve for policyholder dividends | 55,899 | 96,990 |
| Income before income taxes | 629,029 | 762,878 |
| Income taxes current | 167,045 | 198,131 |
| Income taxes deferred | 14,522 | (34,658) |
| Total income taxes | 181,568 | 163,472 |
| Net income | 447,460 | 599,405 |
| Net income attributable to non-controlling interests | 178,774 | 228,841 |
| Net income attributable to Japan Post Holdings | 268,685 | 370,564 |

Consolidated Statements of Comprehensive Income

| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
|--|----------------------------------|-------------------------------------|
| Net income | 447,460 | 599,405 |
| Other comprehensive income (loss) | 808,548 | (1,032,419) |
| Net unrealized gains (losses) on available-for-sale securities | 1,493,174 | (1,196,945) |
| Net deferred gains (losses) on hedges | (648,859) | 123,712 |
| Foreign currency translation adjustments | 3,149 | (3,223) |
| Adjustments for retirement benefits | (38,912) | (40,021) |
| Share of other comprehensive income (loss) of affiliates | (2) | 84,059 |
| Comprehensive income (loss) | 1,256,009 | (433,014) |
| Total comprehensive income (loss) attributable to: | | |
| Japan Post Holdings | 612,810 | (225,261) |
| Non-controlling interests | 643,198 | (207,752) |

(3) Consolidated Statements of Changes in Net Assets Fiscal year ended March 31, 2024

| | Shareholders' equity | | | | | | |
|---|----------------------|-----------------|-------------------|----------------|----------------------------|--|--|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | | |
| Balance at the beginning of the fiscal year | 3,500,000 | - | 6,236,757 | (201,307) | 9,535,450 | | |
| Cumulative effects of changes in accounting policies | | | | | - | | |
| Restated balance at the beginning of the fiscal year | 3,500,000 | - | 6,236,757 | (201,307) | 9,535,450 | | |
| Changes in the fiscal year | | | | | | | |
| Cash dividends | | | (255,911) | | (255,911) | | |
| Net income attributable to Japan Post Holdings | | | 268,685 | | 268,685 | | |
| Changes in equity of Japan Post Holdings due to transactions with non- controlling shareholders | | 47,211 | | | 47,211 | | |
| Purchases of treasury stock | | | | (299,999) | (299,999) | | |
| Disposals of treasury stock | | | | 87 | 87 | | |
| Cancellation of treasury stock | | (199,989) | | 199,989 | - | | |
| Change in scope of equity method | | | 105,747 | | 105,747 | | |
| Transfer from retained earnings to capital surplus | | 152,777 | (152,777) | | - | | |
| Net changes in items other than shareholders' equity in the fiscal year | | | | | | | |
| Net changes in the fiscal year | - | - | (34,256) | (99,923) | (134,180) | | |
| Balance at the end of the fiscal year | 3,500,000 | - | 6,202,500 | (301,230) | 9,401,270 | | |

| | Accumulated other comprehensive income | | | | | | | |
|--|---|--|---|--|--|--|----------------------------------|------------------|
| | Net unrealized gains (losses) on available- for-sale securities | Net deferred gains (losses) on hedges | Foreign currency translation adjustments | Effect of changes in discount rate assumptions | Accumulated adjustments for retirement benefits | Total accumulated other comprehensive income | Non- controlling interests | Total net assets |
| Balance at the beginning of the fiscal year | 893,645 | (375,143) | (116,148) | - | 137,703 | 540,056 | 5,020,661 | 15,096,168 |
| Cumulative effects of changes in accounting policies | | | | | | | | - |
| Restated balance at the beginning of the fiscal year | 893,645 | (375,143) | (116,148) | - | 137,703 | 540,056 | 5,020,661 | 15,096,168 |
| Changes in the fiscal year | | | | | | | | |
| Cash dividends | | | | | | | | (255,911) |
| Net income attributable to Japan Post Holdings | | | | | | | | 268,685 |
| Changes in equity of Japan Post Holdings due to transactions with non- controlling shareholders | | | | | | | | 47,211 |
| Purchases of treasury stock | | | | | | | | (299,999) |
| Disposals of treasury stock | | | | | | | | 87 |
| Cancellation of treasury stock | | | | | | | | - |
| Change in scope of equity method | | | | | | | | 105,747 |
| Transfer from retained earnings to capital surplus | | | | | | | | - |
| Net changes in items other than shareholders' equity in the fiscal year | 698,496 | (398,083) | 40,305 | 19,215 | (35,576) | 324,356 | 452,185 | 776,542 |
| Net changes in the fiscal year | 698,496 | (398,083) | 40,305 | 19,215 | (35,576) | 324,356 | 452,185 | 642,362 |
| Balance at the end of the fiscal year | 1,592,142 | (773,227) | (75,843) | 19,215 | 102,126 | 864,413 | 5,472,847 | 15,738,530 |

Fiscal year ended March 31, 2025

| | Shareholders' equity | | | | | | |
|---|----------------------|-----------------|-------------------|----------------|----------------------------|--|--|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | | |
| Balance at the beginning of the fiscal year | 3,500,000 | - | 6,202,500 | (301,230) | 9,401,270 | | |
| Cumulative effects of changes in accounting policies | | | 29 | | 29 | | |
| Restated balance at the beginning of the fiscal year | 3,500,000 | - | 6,202,530 | (301,230) | 9,401,299 | | |
| Changes in the fiscal year | | | | | | | |
| Cash dividends | | | (157,618) | | (157,618) | | |
| Net income attributable to Japan Post Holdings | | | 370,564 | | 370,564 | | |
| Changes in equity of Japan Post Holdings due to transactions with non- controlling shareholders | | (526,697) | | | (526,697) | | |
| Purchases of treasury stock | | | | (350,000) | (350,000) | | |
| Disposals of treasury stock | | 0 | | 21 | 21 | | |
| Cancellation of treasury stock | | (299,983) | | 299,983 | - | | |
| Change in scope of equity method | | | | | - | | |
| Transfer from retained earnings to capital surplus | | 826,681 | (826,681) | | - | | |
| Net changes in items other than shareholders' equity in the fiscal year | | | | | | | |
| Net changes in the fiscal year | - | - | (613,735) | (49,995) | (663,730) | | |
| Balance at the end of the fiscal year | 3,500,000 | - | 5,588,795 | (351,225) | 8,737,569 | | |

| | Accumulated other comprehensive income | | | | | | | |
|--|---|--|---|--|---|--|----------------------------------|------------------|
| | Net unrealized gains (losses) on available- for-sale securities | Net deferred gains (losses) on hedges | Foreign currency translation adjustments | Effect of changes in discount rate assumptions | Accumulated adjustments for retirement benefits | Total accumulated other comprehensive income | Non- controlling interests | Total net assets |
| Balance at the beginning of the fiscal year | 1,592,142 | (773,227) | (75,843) | 19,215 | 102,126 | 864,413 | 5,472,847 | 15,738,530 |
| Cumulative effects of changes in accounting policies | | (29) | | | | (29) | | - |
| Restated balance at the beginning of the fiscal year | 1,592,142 | (773,256) | (75,843) | 19,215 | 102,126 | 864,383 | 5,472,847 | 15,738,530 |
| Changes in the fiscal year | | | | | | | | |
| Cash dividends | | | | | | | | (157,618) |
| Net income attributable to Japan Post Holdings | | | | | | | | 370,564 |
| Changes in equity of Japan Post Holdings due to transactions with non- controlling shareholders | | | | | | | | (526,697) |
| Purchases of treasury stock | | | | | | | | (350,000) |
| Disposals of treasury stock | | | | | | | | 21 |
| Cancellation of treasury stock | | | | | | | | - |
| Change in scope of equity method | | | | | | | | - |
| Transfer from retained earnings to capital surplus | | | | | | | | - |
| Net changes in items other than shareholders' equity in the fiscal year | (776,705) | 206,188 | 27,617 | 68,676 | (38,183) | (512,405) | 727,145 | 214,739 |
| Net changes in the fiscal year | (776,705) | 206,188 | 27,617 | 68,676 | (38,183) | (512,405) | 727,145 | (448,990) |
| Balance at the end of the fiscal year | 815,436 | (567,068) | (48,225) | 87,892 | 63,942 | 351,977 | 6,199,993 | 15,289,540 |

(4) Consolidated Statements of Cash Flows

| | | (Millions of yen) |
|--|-------------------------------------|-------------------------------------|
| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
| Cash flows from operating activities: | | |
| Income before income taxes | 629,029 | 762,878 |
| Depreciation and amortization | 242,690 | 257,445 |
| Losses on impairment of fixed assets | 2,837 | 2,043 |
| Amortization of goodwill | 2,241 | 2,048 |
| Equity in (earnings) losses of affiliates | (934) | (67,309) |
| Gains on negative goodwill | <u> </u> | (481) |
| Net change in reserve for outstanding claims | (36,474) | (58,919) |
| Net change in policy reserves | (3,005,427) | (1,747,260) |
| Provision for interest on policyholder dividends | 137 | 679 |
| Provision for reserve for policyholder dividends | 55,899 | 96,990 |
| Net change in reserve for possible loan losses | (1,158) | (155) |
| Net change in allowance for investment losses | 775 | <u>-</u> |
| Net change in reserve for bonuses | (2,401) | 4,420 |
| Net change in reserve for management bonuses | 235 | 765 |
| Net change in asset and liability for retirement benefits | (157,125) | (17,746) |
| Net change in reserve for employee stock ownership plan trust | (0) | (95) |
| Net change in reserve for management board benefit trust | 256 | 525 |
| Net change in reserve for reimbursement of deposits | (3,704) | (8,416) |
| Net change in reserve for price fluctuations | (16,161) | (43,869) |
| Interest and dividend income | (880,922) | (864,230) |
| Interest expenses | 15,084 | 24,979 |
| Interest income (accrual basis) | (1,397,149) | (1,750,104) |
| Interest expenses (accrual basis) | 698,339 | 812,186 |
| Net (gains) losses on securities | 335,057 | 95,952 |
| Net (gains) losses on money held in trust | (1,178,290) | (650,686) |
| Net (gains) losses on foreign exchanges | (1,952,134) | (444,619) |
| Net (gains) losses on sale and disposal of fixed assets | 3,019 | (3,448) |
| Net change in loans | (1,245,258) | 3,793,439 |
| Net change in deposits | (1,547,818) | (2,735,472) |
| Net change in negotiable certificates of deposit | 65,000 | - |
| Net change in borrowed money | 352,300 | 525,200 |
| Net change in call loans | 455,898 | 1,069,817 |
| Net change in receivables under securities borrowing transactions for banking business | 250,241 | - |
| Net change in call money | 5,726,004 | 2,942,412 |
| Net change in payables under securities lending transactions for banking business | 431,926 | (369,120) |
| Net change in foreign exchanges (assets) | (56,389) | 47,070 |
| Net change in foreign exchanges (liabilities) | (138) | (348) |
| Interest received (cash basis) | 1,366,232 | 1,723,342 |
| Interest paid (cash basis) | (670,306) | (790,724) |
| Other, net | (1,446,020) | (471,942) |
| Subtotal | (2,964,610) | 2,137,244 |
| Interest and dividend income received | 892,621 | 921,175 |
| Interest expenses paid | (15,301) | (22,230) |
| Policyholder dividends paid | (129,463) | (114,060) |
| Income taxes paid | (148,773) | (133,915) |
| Other, net | 6,481 | 6,655 |
| Net cash provided by (used in) operating activities | (2,359,045) | 2,794,869 |

| | | (Willions of yell) |
|---|----------------------------------|----------------------------------|
| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
| Cash flows from investing activities: | | |
| Purchases of call loans | (7,340,000) | (7,399,999) |
| Proceeds from redemption of call loans | 7,340,000 | 7,409,999 |
| Net change in receivables under resale agreements | 337,571 | 442,278 |
| Net change in payables under repurchase agreements | 164,312 | 611,922 |
| Purchases of monetary claims bought | (19,995) | (39,958) |
| Proceeds from sale and redemption of monetary claims bought | 41,682 | 41,787 |
| Purchases of securities | (44,988,211) | (30,968,329) |
| Proceeds from sale of securities | 7,868,266 | 4,920,288 |
| Proceeds from redemption of securities | 28,411,241 | 29,091,381 |
| Purchases of money held in trust | (1,115,426) | (776,490) |
| Proceeds from sale of money held in trust | 1,925,834 | 1,082,208 |
| Payments for loans | (444,874) | (485,228) |
| Proceeds from collection of loans | 769,394 | 1,236,498 |
| Purchases of tangible fixed assets | (203,785) | (210,079) |
| Proceeds from sale of tangible fixed assets | 7,696 | 22,176 |
| Purchases of intangible assets | (116,185) | (96,188) |
| Purchase of stocks of subsidiaries and affiliates | (4,460) | (56,943) |
| Proceeds from sale of stocks of subsidiaries and affiliates | 23 | 6,091 |
| Purchases of stocks of subsidiaries resulting in change in | (1.205) | |
| the scope of consolidation | (1,395) | (4,486) |
| Proceeds from purchases of stocks of subsidiaries resulting in change in the scope of consolidation | 3 | - |
| Other, net | (350,302) | (142,514) |
| Net cash provided by (used in) investing activities | (7,718,612) | 4,684,413 |
| Cash flows from financing activities: | (1)1 1)1 | 7 7 |
| Proceeds from borrowings | 116,256 | 245,499 |
| Repayment of borrowings | (125,440) | (113,081) |
| Proceeds from issuance of bonds | 125,320 | 123,623 |
| Purchase of treasury stock | (299,999) | (350,000) |
| Purchases of treasury stock of subsidiaries | (57,289) | (6,021) |
| Proceeds from disposals of treasury stock of subsidiaries | 48 | 53 |
| Dividends paid | (255,684) | (157,628) |
| Dividends paid to non-controlling interests | (91,028) | (93,743) |
| Purchases of stocks of subsidiaries that do not result in change in the scope of consolidation | - | (90) |
| Proceeds from sale of stocks of subsidiaries that do not result in change in the scope of consolidation | - | 587,842 |
| Other, net | (18,441) | (20,556) |
| Net cash provided by (used in) financing activities | (606,258) | 215,896 |
| Effect of exchange rate changes on cash and cash equivalents | 6,449 | 73 |
| Net change in cash and cash equivalents | (10,677,466) | 7,695,252 |
| | | |
| Cash and cash equivalents at the beginning of the fiscal year | 70,181,478 | 59,504,011 |
| Cash and cash equivalents at the end of the fiscal year | 59,504,011 | 67,199,263 |

(5) Notes to Consolidated Financial Statements

(Notes on Going-concern Assumption)

None

(Changes in Accounting Policies)

(Application of the Accounting Standard for Current Income Taxes)

The Company has applied "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the "Income Taxes Accounting Standard") and other standards from the beginning of the fiscal year ended March 31, 2025.

For the amendment concerning the categorization of income taxes (taxes on other comprehensive income), the Company has followed the transitional treatment prescribed in the proviso to Paragraph 20-3 of the Income Taxes Accounting Standard. The Company adjusted retained earnings at the beginning of the fiscal year ended March 31, 2025 to account for the cumulative effect of retrospective application of the new accounting policy prior to that time, adjusted the appropriate item in accumulated other comprehensive income by the corresponding amount, and applied the new accounting policy from the adjusted balance.

The effect of the application of these accounting standards on the consolidated financial statements was immaterial.

(Changes in Presentation Method)

(Consolidated Balance Sheets)

"Reserve for management bonuses," which was included in "other liabilities" and "reserve for bonuses" in the fiscal year ended March 31, 2024, has been presented separately in the fiscal year ended March 31, 2025, due to an increase in materiality. The financial statements for the fiscal year ended March 31, 2024 have been changed to reflect this change in presentation method.

As a result, in the consolidated balance sheets for March 31, 2024, "other liabilities" of \pm 4,021,545 million and "reserve for bonuses" of \pm 123,843 million have been reclassified as "other liabilities" of \pm 4,021,478 million, "reserve for bonuses" of \pm 122,758 million, and "reserve for management bonuses" of \pm 1,152 million.

(Consolidated Statements of Cash Flows)

"Net change in reserve for management bonuses," which was included in "other, net" above "subtotal" and "net change in reserve for bonuses" in "cash flows from operating activities" in the fiscal year ended March 31, 2024, has been presented separately in the fiscal year ended March 31, 2025, due to an increase in materiality. The financial statements for the fiscal year ended March 31, 2024 have been changed to reflect this change in presentation method.

As a result, in the consolidated statements of cash flows for the fiscal year ended March 31, 2024, "other, net" of $\{1,446,019\}$ million above "subtotal" and "net change in reserve for bonuses" of $\{2,167\}$ million in "cash flows from operating activities" have been reclassified as "other, net" of $\{1,446,020\}$ million, "net change in reserve for bonuses" of $\{2,401\}$ million, and "net change in reserve for management bonuses" of $\{2,401\}$ million.

(Segment Information)

1. Ordinary income and segment profit (loss) of reportable segments

(Millions of yen)

| | Reportable Segments | | | | | | | | |
|------------------------------------|--|-------------------------|--|----------------------|---------------------|-------------------------------|------------|-------------------|------------|
| | Postal and domestic logistics business | Post office business | International logistics business | Real estate business | Banking business | Life insurance business | Subtotal | Other business | Total |
| Ordinary income | | | | | | | | | |
| Ordinary income from third parties | 2,052,022 | 51,603 | 512,313 | 78,639 | 2,520,180 | 6,161,134 | 11,375,893 | 90,876 | 11,466,769 |
| Intersegment ordinary income | 36,459 | 958,594 | 534 | 3,031 | 1,715 | 3,832 | 1,004,167 | 215,718 | 1,219,885 |
| Total | 2,088,481 | 1,010,197 | 512,847 | 81,670 | 2,521,896 | 6,164,966 | 12,380,060 | 306,595 | 12,686,655 |
| Segment profit (loss) | (32,220) | 24,155 | 4,699 | 12,366 | 584,377 | 169,813 | 763,192 | 192,713 | 955,906 |

- (Notes) 1. Ordinary income is presented instead of net sales which is typical for companies in other industries.
 - 2. "Other business" includes the hospital business. Segment profit in "Other business" includes dividend income from subsidiaries and affiliates recorded by the Company in the amount of ¥132,373 million and equity method income of ¥65,917 million.
- 2. Reconciliation of amounts reported on reportable segments and consolidated financial statements
 - (1) Reconciliation between total ordinary income of reportable segments and ordinary income on the consolidated statements of income

(Millions of yen)

| Items | Fiscal year ended March 31, 2025 |
|--|-------------------------------------|
| Total ordinary income of reportable segments | 12,380,060 |
| Ordinary income of other business | 306,595 |
| Eliminations of intersegment transactions | (1,219,885) |
| Adjustments | 1,598 |
| Ordinary income on the consolidated statements of income | 11,468,368 |

- (Notes) 1. Ordinary income is presented instead of net sales which is typical for companies in other industries.
 - 2. "Adjustments" are primarily due to differences in the calculation methods used for ordinary income for the international logistics business segment and the consolidated statements of income.
- (2) Reconciliation between total segment profit (loss) of reportable segments and net ordinary income on the consolidated statements of income

(Millions of yen)

| Items | Fiscal year ended March 31, 2025 |
|--|-------------------------------------|
| Total segment profit (loss) of reportable segments | 763,192 |
| Segment profit in other business | 192,713 |
| Eliminations of intersegment transactions | (135,619) |
| Adjustments | (5,690) |
| Net ordinary income on the consolidated statements of income | 814,596 |

(Note) "Adjustments" are primarily due to differences in the calculation methods used for segment profit for the international logistics business segment and net ordinary income on the consolidated statements of income.

3. Changes in reportable segments

(Changes in Classification of Reportable Segments)

Pursuant to a partial change in performance management classifications within the Group, the "real estate business" has been established as a new reportable segment beginning from the fiscal year ended March 31, 2025. The businesses conducted by Japan Post Co., previously classified into the "postal and domestic logistics business" and the "post office business," have been reclassified into the "postal and domestic logistics business," the "post office business," and the "real estate business." The businesses conducted by Japan Post Real Estate Co., Ltd., Japan Post Building Management Co., Ltd., and Japan Post Properties Co., Ltd. have been reclassified from "other business" to the "real estate business."

(Per Share Data)

| Items | Fiscal year ended March 31, 2025 | |
|----------------------|-------------------------------------|----------|
| Net assets per share | Yen | 3,058.60 |
| Net income per share | Yen | 119.30 |

(Notes) 1. Because there was no potential common stock, the amount for diluted net income per share is omitted.

2. Net assets per share is calculated based on the following:

| Items | As of March 31, 2025 | |
|--|----------------------|------------|
| Net assets | Millions of yen | 15,289,540 |
| Amount deducted from net assets | Millions of yen | 6,199,993 |
| Of which: Non-controlling interests | Millions of yen | 6,199,993 |
| Net assets attributable to common stock at the fiscal year-end | Millions of yen | 9,089,547 |
| Number of common stock outstanding at the fiscal year-end used for the calculation of net assets per share | Thousands of shares | 2,971,795 |

- 3. The number of treasury stock excluded from the number of common stock outstanding at the fiscal year-end used for the calculation of net assets per share includes the number of shares of the Company held by the management board benefit trust. The number of shares of the Company held by the management board benefit trust excluded from the calculation of net assets per share was 1,038,800 shares as of March 31, 2025.
- 4. Net income per share is calculated based on the following:

| Items | Fiscal year ended March 31, 2025 | |
|---|-------------------------------------|-----------|
| Net income attributable to Japan Post Holdings | Millions of yen | 370,564 |
| Amount not attributable to common stockholders | Millions of yen | - |
| Net income attributable to common stock | Millions of yen | 370,564 |
| Average number of common stock outstanding during the fiscal year | Thousands of shares | 3,106,196 |

5. The number of treasury stock excluded from the average number of common stock outstanding during the fiscal year used for the calculation of net income per share includes the number of shares of the Company held by the management board benefit trust. The average number of shares of the Company held by the management board benefit trust excluded from the calculation of net income per share was 1,043,699 shares for the fiscal year ended March 31, 2025.

(Subsequent Events)

(Acquisition of Shares through a Tender Offer)

Japan Post Co., Ltd. ("Japan Post Co."), a consolidated subsidiary of the Company, has purchased 7,916,930 shares of the common stock of Tonami Holdings Co., Ltd. ("Tonami HD") through a tender offer by JWT Co., Ltd., a subsidiary of Japan Post Co. As a result, the ratio of the voting rights of Tonami HD held by the Company and Japan Post Co. reached 87.24%, and it became a consolidated subsidiary of the Company and Japan Post Co. on April 17, 2025.

JWT Co., Ltd. has requested that Tonami HD hold an extraordinary general meeting of shareholders for the approval of proposals to consolidate Tonami HD's shares pursuant to Article 180 of the Companies Act and, subject to the share consolidation coming into effect, partially amend the articles of incorporation to abolish the provision concerning the number of shares per unit, with the aim of making Tonami HD a wholly owned subsidiary. Tonami HD has resolved, at meeting of its board of directors meeting held on May 1, 2025, to convoke this extraordinary general meeting of shareholders on May 30, 2025.

1. Overview of the business combination

(1) Name and business description of the acquiree (Target Company)

Name of acquiree: Tonami Holdings Co., Ltd.

Business description: Control and management of the business activities of companies engaged in the

freight motor transportation business, etc.

(2) Main reason for the business combination

Tonami HD has a solid presence and customer network in the express delivery and logistics businesses. The Company believes that by combining the organizations and personnel that have made the development of these businesses possible with the public nature, reliability, capital availability, and logistics network strengths of Japan Post Co., it will generate synergies, helping to maximize the corporate value of both Tonami HD and Japan Post Co. It therefore purchased the shares of Tonami HD through a tender offer, aiming to acquire it as a wholly owned subsidiary.

(3) Date of the business combination

April 17, 2025

The deemed acquisition date is currently under consideration.

(4) Legal form of the business combination

Purchase of shares for cash consideration

- (5) Name of the company after the business combination Unchanged
- (6) Ratio of voting rights acquired 87.24%

(7) Main grounds for determining the acquired company

JWT Co., Ltd., a subsidiary of Japan Post Co., which is a consolidated subsidiary of the Company, acquired the shares of Tonami HD for a cash consideration.

2. Acquisition cost of the acquiree and breakdown by type of consideration

| Consideration | Cash | ¥80,752 million |
|------------------|------|-----------------|
| Acquisition cost | | ¥80,752 million |

The amount shown above represents the consideration for the shares acquired through the tender offer on April 17, 2025.

3. Details and amounts of main acquisition-related expenses

Advisory expenses, etc. ¥1,700 million

The amount shown above is an estimate. The actual amount may differ from the amount shown above due to future price adjustments and other factors.

- 4. Amount, cause, amortization method, and amortization period of goodwill arising from the business combination Not yet confirmed
- 5. Amount and main content of assets acquired and liabilities assumed on the date of the business combination Not yet confirmed

(Disposal of Shares of a Subsidiary)

The Company resolved, at the meeting of its Board of Directors held on May 15, 2025, to dispose of some of the common shares of Japan Post Bank Co., Ltd. through a share disposal trust.

1. Reason for the disposal of shares

Under the Postal Service Privatization Act, the Company shall aim to dispose of the entire equity interest in Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd. (hereinafter referred to as "the Two Finance Companies"), and shall dispose of these shareholdings within the earliest possible time-frame, in light of the business condition of the Two Finance Companies and any impact on the ability to fulfill universal services obligation.

In accordance with this aim, the Company has set forth the policy of selling down these shareholdings, until it holds 50% or less of the voting rights in each of the Two Finance Companies by the fiscal year ending March 31, 2026, under the Japan Post Group Medium-term Management Plan "JP Vision 2025+," announced in May 2024, and as announced on February 27, 2025 in "Notice Concerning Partial Disposal of Shares of Common Stock of a Consolidated Subsidiary," the Company has sold shares of Japan Post Bank, reducing the ratio of voting rights of Japan Post Bank held by the Company to 50.0% as of March 31, 2025.

In accordance with the policy described above, The Company has now decided to establish a share disposal trust (the "Trust") for common shares of Japan Post Bank held by the Company and contribute shares of Japan Post Bank into the Trust with the aim of reducing its voting rights ratio to a level below 50%.

2. Timing of the disposal

Undecided

3. Name and business description of the relevant subsidiary and business relationship with the Company

Name: Japan Post Bank Co., Ltd.

Business description: Banking business

Business relationship with the Company: Mainly payment, etc. of brand royalty fees to the Company

4. Number of shares for disposal and disposal value

Number of shares for disposal: 17,993,700 shares Disposal value: Undecided

5. Effect of the disposal and voting rights ratio after the disposal

Effect of the disposal: The capital surplus is expected to change due to the sale of shares of Japan Post Bank

through the share disposal trust.

Voting rights ratio after the disposal: 49.9%

The Company's voting rights ratio in Japan Post Bank will fall below 50% as a result of this disposal of shares. It is expected that Japan Post Bank will remain a consolidated subsidiary of the Company based on the standard of effective control.

(Acquisition of Treasury Stock)

The Company resolved, at the meeting of its Board of Directors held on May 15, 2025, on matters concerning the acquisition of treasury stock in accordance with Article 39, Paragraph 1 of the Company's Articles of Incorporation complying with Article 459, Paragraph 1, Item 1 of the Companies Act.

1. Reason for the acquisition of treasury stock

The Company will acquire treasury stock for the purpose of enhancing shareholder returns and improving capital efficiency, in accordance with its capital strategy under the Group Medium-term Management Plan "JP Vision 2025+."

2. Details of matters related to the acquisition

(1) Class of shares acquired: Common stock of the Company
 (2) Total number of shares to be acquired: 250,000,000 shares (maximum)

(The ratio of the total number of shares to be acquired to the total number of shares issued, excluding treasury stock, will

be 8.4%)

(3) Total value of shares to be acquired: ¥250,000 million (maximum)

(4) Acquisition period: From August 1, 2025 to March 31, 2026

(5) Method of the acquisition: Purchases through the Off-auction Own Share Repurchase

Trading system (ToSTNeT-3) and trading on the auction

market of the Tokyo Stock Exchange, Inc.

4. Non-consolidated Financial Statements and Primary Notes (1) Non-consolidated Balance Sheets

| | As of March 31, 2024 | As of March 31, 2025 |
|---------------------------------------|----------------------|----------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 985,035 | 1,551,347 |
| Securities | <u>-</u> | 149,973 |
| Inventories | 179 | 115 |
| Prepaid expenses | 924 | 137 |
| Short-term loan | 120,363 | 96,521 |
| Accounts receivable | 13,566 | 27,512 |
| Income taxes receivable | 31,207 | 356 |
| Others | 1,642 | 1,794 |
| Reserve for possible loan losses | (7) | (4) |
| Total current assets | 1,152,913 | 1,827,754 |
| Non-current assets | | |
| Tangible fixed assets | | |
| Buildings | 33,888 | 32,476 |
| Structures | 874 | 811 |
| Machinery and equipment | 108 | 75 |
| Vehicles | 18 | 20 |
| Tools and fixtures | 7,621 | 5,292 |
| Land | 85,065 | 85,052 |
| Construction in progress | 382 | 1,102 |
| Total tangible fixed assets | 127,959 | 124,831 |
| Intangible assets | | |
| Software | 6,282 | 3,829 |
| Others | 559 | 384 |
| Total intangible assets | 6,841 | 4,214 |
| Investments and other assets | | |
| Investment securities | 146,624 | 143,153 |
| Stocks of subsidiaries and affiliates | 3,703,448 | 3,251,233 |
| Long-term loan | 109,347 | 372,191 |
| Claims provable in bankruptcy | 27 | 33 |
| Long-term prepaid expenses | 433 | 428 |
| Prepaid pension costs | 54,336 | 60,084 |
| Others | 189 | 80 |
| Reserve for possible loan losses | (27) | (33) |
| Allowance for investment losses | (1,700) | (1,700) |
| Total investments and other assets | 4,012,679 | 3,825,471 |
| Total non-current assets | 4,147,480 | 3,954,517 |
| Total assets | 5,300,393 | 5,782,271 |

| | As of March 31, 2024 | As of March 31, 2025 |
|--|----------------------|----------------------|
| Liabilities | | |
| Current liabilities | | |
| Short-term borrowings | 3,700 | 10,243 |
| Accounts payable | 15,473 | 10,525 |
| Accrued expenses | 1,664 | 1,993 |
| Income taxes payable | 30 | 15 |
| Accrued consumption taxes | - | 555 |
| Deposits received | 10,140 | 459,042 |
| Reserve for bonuses | 1,308 | 1,324 |
| Reserve for management bonuses | - | 162 |
| Others | 1,161 | 1,206 |
| Total current liabilities | 33,479 | 485,068 |
| Long-term liabilities | | |
| Bonds | 61,000 | 85,300 |
| Long-term borrowings | - | 207,194 |
| Reserve for retirement benefits | 19,584 | 19,605 |
| Reserve for management board benefit trust | 395 | 552 |
| Reserve for compensation for accidents in the course of duty | 14,710 | 14,010 |
| Deferred tax liabilities | 5,399 | 4,074 |
| Others | 2,019 | 1,963 |
| Total long-term liabilities | 103,109 | 332,700 |
| Total liabilities | 136,588 | 817,769 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 3,500,000 | 3,500,000 |
| Capital surplus | | |
| Capital reserve | 875,000 | 875,000 |
| Other capital surplus | 778,673 | 478,689 |
| Total capital surplus | 1,653,673 | 1,353,689 |
| Retained earnings | | |
| Other retained earnings | | |
| Retained earnings brought forward | 338,234 | 492,093 |
| Total retained earnings | 338,234 | 492,093 |
| Treasury stock | (301,230) | (351,225) |
| Total shareholders' equity | 5,190,676 | 4,994,556 |
| Valuation and translation adjustments | | |
| Net unrealized gains (losses) on available-for-sale securities | (26,871) | (30,054) |
| Total valuation and translation adjustments | (26,871) | (30,054) |
| Total net assets | 5,163,805 | 4,964,502 |
| Total liabilities and net assets | 5,300,393 | 5,782,271 |

(2) Non-consolidated Statements of Income

| | | (Millions of yen) |
|--|-------------------------------------|---|
| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
| Operating income | | |
| Brand royalty income | 12,424 | 12,223 |
| Dividend income from subsidiaries and affiliates | 149,270 | 148,722 |
| Income from business consignment | 46,147 | 34,337 |
| Other revenue | 11,802 | 11,960 |
| Total operating income | 219,644 | 207,244 |
| Operating expenses | | |
| Expenses for business consignment | 46,044 | 34,434 |
| Administrative expenses | 13,819 | 18,699 |
| Other business expenses | 14,277 | 14,847 |
| Total operating expenses | 74,141 | 67,981 |
| Net operating income | 145,502 | 139,262 |
| Other income | , | • |
| Interest income | 959 | 2,974 |
| Interest on securities | _ | 631 |
| Dividend income | 14,337 | 1,590 |
| Rent income | 2,701 | 3,364 |
| Others | 1,443 | 823 |
| Total other income | 19,442 | 9,383 |
| Other expenses | 17,2 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Interest expenses | 2 | 1,154 |
| Interest on bonds | 226 | 450 |
| Rent expenses | 1,228 | 1,476 |
| Expenses on systems rented to others | 397 | 446 |
| Others | 313 | 610 |
| Total other expenses | 2,168 | 4,138 |
| Net ordinary income | 162,776 | 144,507 |
| Extraordinary gains | 102,770 | 144,507 |
| Gains on sale of fixed assets | 1,294 | 0 |
| Gains on sale of stocks of subsidiaries and affiliates | 1,294 | 165,373 |
| Others | 131 | 103,373 |
| - | | |
| Total extraordinary gains | 1,425 | 165,382 |
| Extraordinary losses | | 2 |
| Losses on sale of fixed assets | - | 3 |
| Losses on sale and disposal of fixed assets | 284 | 142 |
| Losses on impairment of fixed assets | 1,148 | 17 |
| Contribution for special bonus payments | 5,040 | - |
| Others | 18 | 21 |
| Total extraordinary losses | 6,492 | 184 |
| Income before income taxes | 157,709 | 309,705 |
| Income taxes current | (313) | (1,771) |
| Total income taxes | (313) | (1,771) |
| Net income | 158,023 | 311,476 |

(3) Non-consolidated Statements of Changes in Net Assets Fiscal year ended March 31, 2024

| | Shareholders' equity | | | | | |
|---|----------------------|-----------------|-----------------------|-----------------------|--|-------------------------|
| | | | Capital surplus | Retained earnings | | |
| Capit | Capital stock | Capital reserve | Other capital surplus | Total capital surplus | Other retained earnings Retained earnings brought forward | Total retained earnings |
| Balance at the beginning of the fiscal year | 3,500,000 | 875,000 | 978,662 | 1,853,662 | 436,123 | 436,123 |
| Changes in the fiscal year | | | | | | |
| Cash dividends | | | | | (255,911) | (255,911) |
| Net income | | | | | 158,023 | 158,023 |
| Purchases of treasury stock | | | | | | |
| Disposals of treasury stock | | | | | | |
| Cancellation of treasury stock | | | (199,989) | (199,989) | | |
| Net changes in items other than shareholders' equity in the fiscal year | | | | | | |
| Net changes in the fiscal year | - | - | (199,989) | (199,989) | (97,888) | (97,888) |
| Balance at the end of the fiscal year | 3,500,000 | 875,000 | 778,673 | 1,653,673 | 338,234 | 338,234 |

| | Shareholders' equity | | Valuation and trans | | |
|---|----------------------|----------------------------|---|---|------------------|
| | Treasury stock | Total shareholders' equity | Net unrealized gains (losses) on available-for-sale securities | Total valuation and translation adjustments | Total net assets |
| Balance at the beginning of the fiscal year | (201,307) | 5,588,478 | 36,556 | 36,556 | 5,625,034 |
| Changes in the fiscal year | | | | | |
| Cash dividends | | (255,911) | | | (255,911) |
| Net income | | 158,023 | | | 158,023 |
| Purchases of treasury stock | (299,999) | (299,999) | | | (299,999) |
| Disposals of treasury stock | 87 | 87 | | | 87 |
| Cancellation of treasury stock | 199,989 | - | | | - |
| Net changes in items other than shareholders' equity in the fiscal year | | | (63,427) | (63,427) | (63,427) |
| Net changes in the fiscal year | (99,923) | (397,801) | (63,427) | (63,427) | (461,229) |
| Balance at the end of the fiscal year | (301,230) | 5,190,676 | (26,871) | (26,871) | 5,163,805 |

Fiscal year ended March 31, 2025

| | Shareholders' equity | | | | | |
|---|----------------------|-----------------|-----------------------|-----------------------|--|-------------------------|
| | | | Capital surplus | Retained earnings | | |
| | Capital stock | Capital reserve | Other capital surplus | Total capital surplus | Other retained earnings Retained earnings brought forward | Total retained earnings |
| Balance at the beginning of the fiscal year | 3,500,000 | 875,000 | 778,673 | 1,653,673 | 338,234 | 338,234 |
| Changes in the fiscal year | | | | | | |
| Cash dividends | | | | | (157,618) | (157,618) |
| Net income | | | | | 311,476 | 311,476 |
| Purchases of treasury stock | | | | | | |
| Disposals of treasury stock | | | 0 | 0 | | |
| Cancellation of treasury stock | | | (299,983) | (299,983) | | |
| Net changes in items other than shareholders' equity in the fiscal year | | | | | | |
| Net changes in the fiscal year | - | - | (299,983) | (299,983) | 153,858 | 153,858 |
| Balance at the end of the fiscal year | 3,500,000 | 875,000 | 478,689 | 1,353,689 | 492,093 | 492,093 |

| | Shareholders' equity | | Valuation and trans | slation adjustments | |
|---|----------------------|----------------------------|---|---|------------------|
| | Treasury stock | Total shareholders' equity | Net unrealized gains (losses) on available-for-sale securities | Total valuation and translation adjustments | Total net assets |
| Balance at the beginning of the fiscal year | (301,230) | 5,190,676 | (26,871) | (26,871) | 5,163,805 |
| Changes in the fiscal year | | | | | |
| Cash dividends | | (157,618) | | | (157,618) |
| Net income | | 311,476 | | | 311,476 |
| Purchases of treasury stock | (350,000) | (350,000) | | | (350,000) |
| Disposals of treasury stock | 21 | 21 | | | 21 |
| Cancellation of treasury stock | 299,983 | - | | | - |
| Net changes in items other than shareholders' equity in the fiscal year | | | (3,182) | (3,182) | (3,182) |
| Net changes in the fiscal year | (49,995) | (196,120) | (3,182) | (3,182) | (199,302) |
| Balance at the end of the fiscal year | (351,225) | 4,994,556 | (30,054) | (30,054) | 4,964,502 |

(4) Notes to Non-consolidated Financial Statements

(Subsequent Events)

(Capital Increase of a Subsidiary)

The Company resolved, at the meeting of its Board of Directors held on May 15, 2025, to subscribe to a shareholder allotment of new shares of Japan Post Co., Ltd., a consolidated subsidiary of the Company, subject to notification of the issuance of new shares by Japan Post Co., Ltd. based on Article 203, Paragraph 1 of the Companies Act, after Japan Post Co., Ltd. receives the approval of the Minister of Internal Affairs and Communications.

1. Purpose of the capital increase

Japan Post Co., Ltd. has decided to implement this shareholder allotment of new shares with the aim of using the funds raised to invest in growth areas in the postal and domestic logistics business and other businesses, as set forth in the Medium-term Management Plan "JP Vision 2025+," to expand revenue and enhance profits, in addition to strengthening its management base.

2. Outline of the company implementing the capital increase (before the capital increase)

(1) Name: Japan Post Co., Ltd.

(2) Address: 2-3-1 Otemachi, Chiyoda-ku, Tokyo

(3) Representative: Tetsuya Senda, President & CEO (Representative Executive Officer)

(Director of the Company)

(4) Establishment: October 2007

(5) Business description: Postal and domestic logistics business, post office business, international logistics

business, etc.

(6) Capital stock: ¥400,000 million

(7) Ownership ratio: 100% owned by the Company

3. Details of the capital increase

(1) Amount to be paid in: ¥600,000 million

(2) Number of shares to be issued: 6,000,000 shares (¥100,000 per share)

(3) Capital stock after the capital increase: ¥700,000 million

(4) Subscriber: The Company

(5) Ownership ratio after the capital increase: 100% owned by the Company

Note: The Company will subscribe to this capital increase subject to notification of the issuance of new shares by Japan Post Co., Ltd. based on Article 203, Paragraph 1 of the Companies Act, after Japan Post Co., Ltd. receives the approval of the Minister of Internal Affairs and Communications.